

# JOIN STANTON HOUSE



FORGE AN EXCEPTIONAL CAREER  
WITH HIGH-PERFORMING PEOPLE

Stanton  
house  
[stantonhouse.com](http://stantonhouse.com)

# MESSAGE FROM OUR CEO

## Welcome

When we set Stanton House up in 2010, we had a very clear intent to differentiate the business through the quality of the customer experience we deliver. We feel the same way today that we did on day one, that the recruitment industry would benefit from a clearer customer focus.

Our Vision is to; **Achieve outstanding performance through delivering exceptional customer experiences**, as we believe that our success and the customer experience go hand in hand. We simply cannot achieve our goals without consistently delivering an exceptional experience, at every touch point.

In this way, we stand apart from the competition, as we set out to add value to our customers in the broadest sense - to generate trust and build loyalty.

Our values best illustrate the DNA of our organization. **Ambition**, **Integrity**, and **Energy** are the principles we stand for and guide our people in the actions and decisions they make every day.

These values are not only reflected in our work with our customers but also very much in our internal culture. We've won awards for our culture as a business and truly are an outstanding place to work. This is reflected in our people-first approach, with a high emphasis on development and support. You can read more about our awards, and our Glassdoor reviews further down in the brochure!

If you want to work in a high-performing business, and within an empathetic and supportive environment, then Stanton House may just be the place for you!



**Neil Wilson, CEO**



## Ambition

**We pull together to win.**

We take ownership

We go above and beyond

We operate outside the comfort zone

We move forward optimistically



## Integrity

**We do the right thing, even when no one is looking.**

We treat everyone with respect and consideration

We earn others' long-term trust

We create and nurture an environment where everyone is valued



## Energy

**We love what we do, and it shows.**

We bring our best self to everything

We exceed the expectations of our customers

We demonstrate a consistent Growth Mindset

# OUR STORY

## We create exceptional customer experiences



When Stanton House was formed in 2010, it was driven by a passion to deliver an exceptional customer experience.

We recognize that the recruitment industry does not consistently achieve this, particularly when it comes to supporting professionals looking to change jobs, and we saw a real opportunity to set ourselves apart from the competition.

We appreciate that moving jobs is a life-defining experience. We believe that the right job can transform a person's life for the better. It is, after all, how we derive purpose in our lives, pay for the roof over our heads, and support our loved ones.

So, we set out to ensure that we would 100% commit to treating all our customers with courtesy and respect. We would differentiate ourselves by delivering value and creating an exceptional customer experience – every time.

For us, Customers are those seeking a new job, as well as the clients that hire them. We believe that by consistently delivering on our Purpose, we will positively impact the reputation of the Recruitment Industry.

Since then, we have developed a customer-focused proposition that has laid the foundations for consistent success having established offices in London, Reading, and Chicago and grown to over 50 employees.

We believe that our success, our people's success, and the customer experience go hand-in-hand.

That is why we are utterly obsessed with obtaining and measuring customer feedback - from every critical interaction - as we strive for nothing less than *exceptional*.

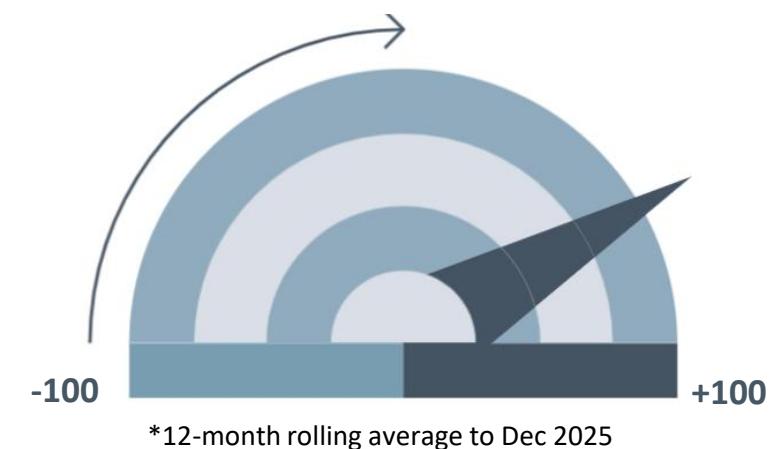
'Exceptional' is a high bar, and we don't always reach it. But we do measure it and we endeavor to learn and improve as we listen to our customers.

Although we're hugely proud of our excellent Net Promotor Score\*, which according to global standards is considered 'excellent', we will continue to refine our approach based on the feedback we receive.

We take this so seriously, that we are one of the few recruiters that has appointed a Chief Customer Officer - a leader who's entirely preoccupied with the customer experience.

**+73 NPS rolling average score\***

(combined client and candidate NPS).



# OUR SERVICES

## What we do

- ✓ **Recruitment Solutions**
- ✓ **Executive Search**
- ✓ **Consulting Services**

We help organizations across multiple industry sectors in the UK and North America to innovate, transform and grow by finding exceptional specialist talent.

## Our specialisms

In the UK we deliver interim and permanent recruitment solutions within:

- **Accountancy & Finance**
- **Finance Transformation**
- **Digital Transformation**
- **Data**
- **Private Equity**

[www.stantonhouse.com](http://www.stantonhouse.com)

In the US we deliver contract and permanent recruitment solutions within:

- **Cybersecurity**
- **Go-To-Market**
- **Product & Engineering**

[www.stantonhouse.com/us](http://www.stantonhouse.com/us)



Our customers range from the most exciting start-ups at the beginning of their growth, to the world's largest organizations.

They tell us we're exceptional in the *lengths we go to in order to add value to them*, often taking a long-term view on the commercial benefit of those efforts.

# HERE'S HOW WE DEMONSTRATE AMBITION

## High performance, high reward

Here at Stanton House, we believe in the power of high performing teams. We can offer you an exciting, and challenging environment to bring out the very best of yourself. Our Ambition value means we always pull together to win, and we move forward optimistically.

In practice that means you will be held to high standards for your customers and for your team.

As a sales business, you will have meaningful objectives, clearly set from the start, with aspirational goals that allow you to bring your best self every day.

We are home to high achievers. Our billing per Consultant is within the top 10% of the industry and we have numerous examples of individuals billing over \$1m (£820K) with our annual record sitting at \$1.55m (£1.25m). You would have direct access to learning from people of this caliber.

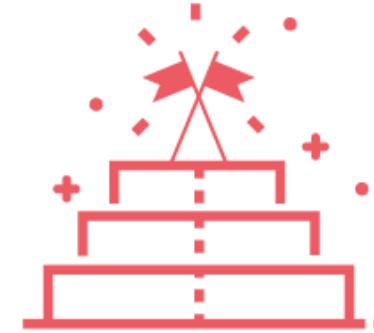
Your hard work will be rewarded with our uncapped commission model which guarantees that you're taking home 30 – 35% of what you bill. We also offer plenty of incentives such as an annual trip abroad, quarterly winner's lunches, and of course a Summer and Christmas party.



# HERE'S HOW WE DEMONSTRATE AMBITION

## We are award-winning

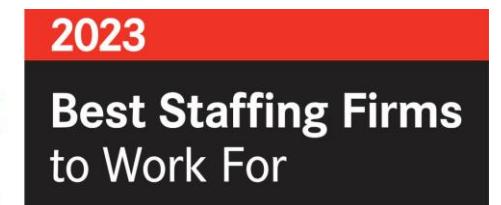
Stanton House has accumulated remarkable accolades and awards, solidifying its reputation as an exceptional recruitment firm.



Notably, we were named the winner in the Small Business category at the [2025 Inspiring Workplaces Awards](#) – and even more incredibly, we have been ranked #4 overall out of the global Top 100 Inspiring Workplaces across all business sizes.

This marks our third time as a winner or finalist at these prestigious awards. After securing first place in North America in 2022, being a finalist in 2023, and earning a place on the Global Top 100 list in 2023, we returned in 2025 after a brief hiatus in 2024 to achieve our most meaningful recognition yet.

These distinctions highlight our commitment to providing a positive and fulfilling work environment for our employees.



# HERE'S HOW WE DEMONSTRATE AMBITION

## Top-notch technology

We believe best-in-class technology is essential when being part of a high-performing team. AI is changing our industry rapidly and as a highly tech-enabled business, we are fully committed to embracing this change. We have already invested in several AI tools and are always on the lookout for the next game-changer.

**Metaview** used AI to take care of note-taking in the moment. This allows your full attention to the customer you are speaking to and minimizes admin time!

**Sourcebreaker** enables recruiters to make more placements by using AI and automation to search candidate and client sources and allowing you to rapidly build a pipeline of new business opportunities.

**Bullhorn** is our customer relationship management (CRM) system. Bullhorn is an industry-leading software specifically for the recruitment industry. Through Bullhorn our employees have access to **Bullhorn Analytics**, which helps recruiters build out their sales desk by working smarter, not harder!

Finally, you will, of course, be armed with a **LinkedIn** recruiter license, and training on how to use this license to the best of your ability.



# HERE'S HOW WE DEMONSTRATE INTEGRITY

## Diversity & Inclusion

As part of our commitment to delivering exceptional customer experiences, we are highly committed to levelling the playing field across all the sectors we work in, including our own. So, how do we commit ourselves to DEI at Stanton House?



### Knowledge sharing

We believe education is key when it comes to furthering the DEI agenda. We are passionate about sharing knowledge with our customers and colleagues. We do this through various means:

- Our monthly newsletter 'Outspoken' raises the volume on crucial DEI discussions shaping world of work.
- Our insight papers cover a wide range of topics including 'The Importance of Empathy in the Workplace' and 'Neurodiversity at Work'.
- Blogs and other insightful articles, often corresponding to diversity celebration days.

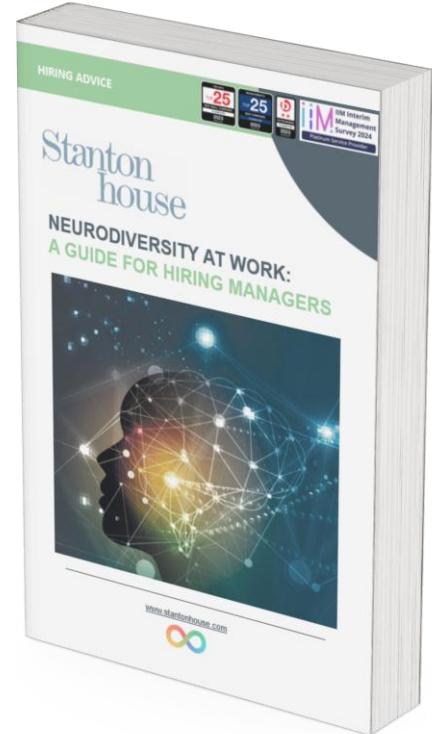
### Insight from data

We want to hold ourselves accountable for our own progress when it comes to Diversity and Inclusion and believe the best way to do this is by measuring our data.

- We annually audit our internal employees to monitor our progress and identify strategic areas of focus.
- We annually evaluate our placement and shortlist data.
- We gather qualitative data through various feedback measures to monitor inclusion at Stanton House.

### Training

- All Stanton House staff receive DEI training as part of their induction including an overview of UK and US equality law.
- Our dedicated L&D team offers numerous sessions across a wide range of DEI topics to ensure our employees are constantly developing their knowledge.



## We are a 'Disability Confident Employer'

This accreditation is a UK government-backed recognition that shows an employer's commitment to creating an inclusive workplace for people with disabilities. This badge reflects our proactive approach to inclusivity, for ourselves and our customers.



# HERE'S HOW WE DEMONSTRATE ENERGY

## We promote a 'growth mindset'

We believe in the importance of having a learning mindset. Our Energy value means we demonstrate a consistent growth mindset, and we always explore new ways to overcome a challenge.

Whether you're new to recruitment, or come with experience you will receive an in-depth tailored onboarding training program to help you settle in at Stanton House.

Our dedicated L&D team provides every employee with a personal development plan to ensure you are supported in your path to performance excellence. Whether you aim to be a top biller, a key player in our support team, or look to become a future leader, we will offer training and coaching to get you there.

Our leaders see your development as an intrinsic part of their job, not a tick-box exercise!



### Recruitment newbies

If this is your first role in recruitment, you'll be guided through an in-depth program with an optimum mix of structured group sessions and on-desk coaching to build the confidence needed to succeed.

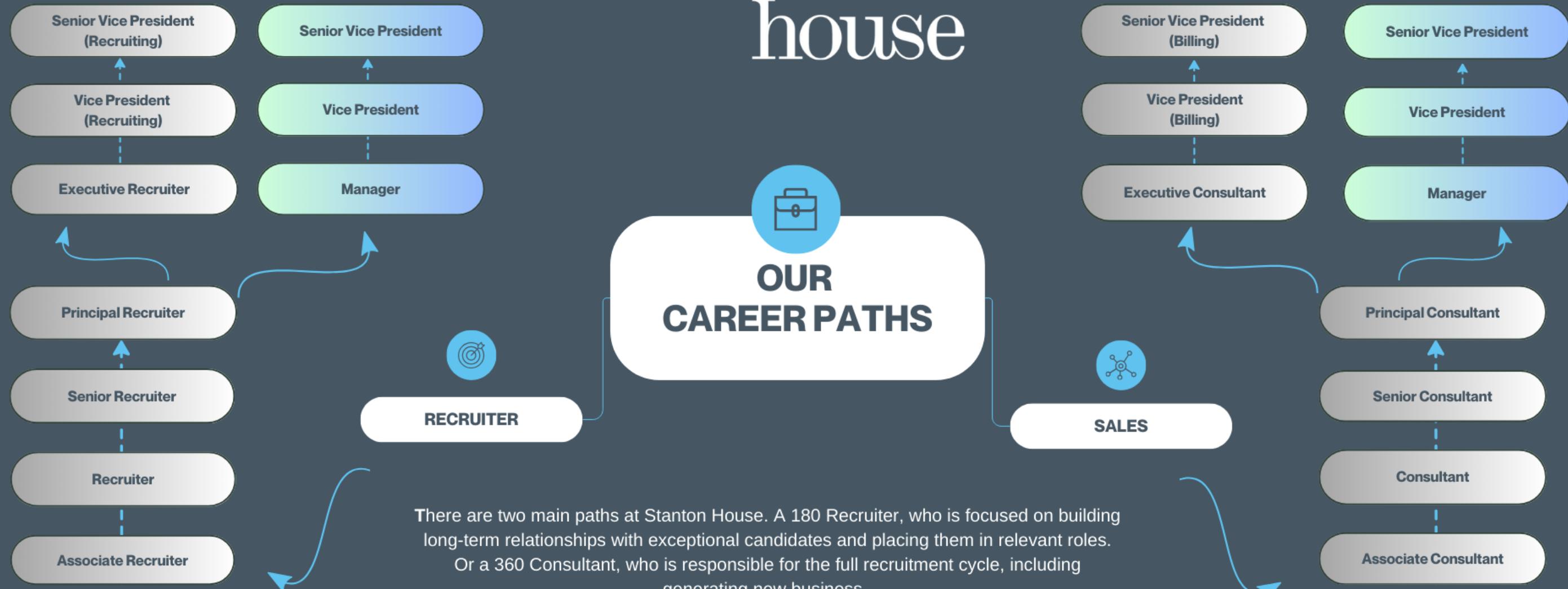
### Experienced recruiters

We will tailor our induction program to suit your experience and skills, offering a mix of structured group sessions and on-desk coaching to provide you with the best start to your career at Stanton House



HERE'S HOW WE DEMONSTRATE ENERGY

# Stanton house



There are two main paths at Stanton House. A 180 Recruiter, who is focused on building long-term relationships with exceptional candidates and placing them in relevant roles.

Or a 360 Consultant, who is responsible for the full recruitment cycle, including generating new business.

There may be opportunities for team management when you get to Principal Consultant/Recruiter level, however, you can also choose to develop further in billing or recruiting only. If you choose the management route you will be provided with an in-depth leadership development program.

# YOUR BENEFITS

## Financial benefits

### Commission

As soon as you hit your threshold, our uncapped commission pays up to 32% of your billings every quarter and ensures you take home 30-35% of what you bill.

### Bonus

All managers are eligible for a biannual bonus which is based on team and company performance.

### Operational Support bonus

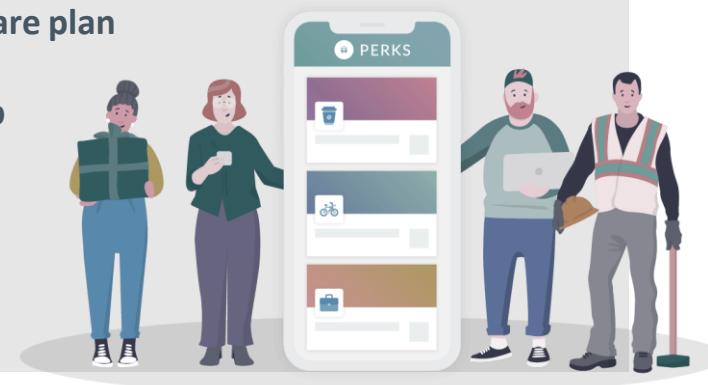
All of our operational support team members receive a discretionary annual bonus based on personal and company performance.

### Pension scheme

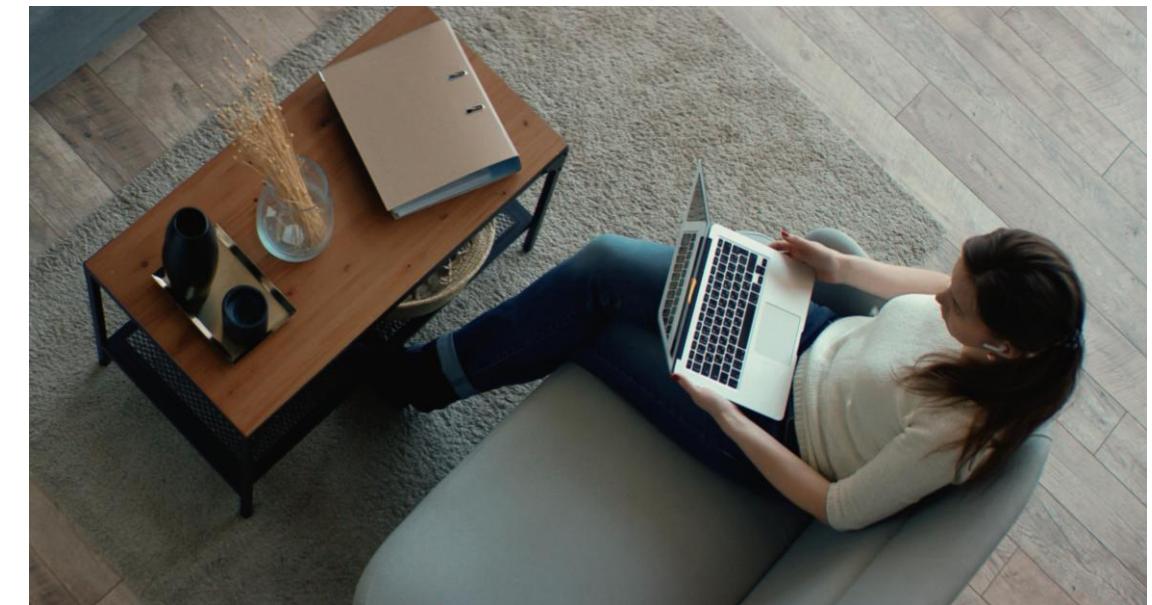
401K with a 4% match from Stanton House.

## Depending on your level and tenure you also are entitled to:

- ✓ **Work from Anywhere**
- ✓ **100% covered BCBS Healthcare plan**
- ✓ **Sabbaticals**
- ✓ **Global weWork Membership**
- ✓ **Gym Membership**
- ✓ **Counselling Services**
- ✓ **Incentives & Socials**
- ✓ **Relocation Package**
- ✓ **Free Financial Advice**



## Work-life balance



### Time off

23 days PTO + 3 days Christmas office closure + public holidays + your birthday off.

### Flexible hours

Ability to work flexibly around your contracted hours, as long as the customer and team is put first.

### Hybrid working

Work up to two days a week from home.



# STANTON HOUSE STORIES

Learn more about why our employees love what they do and how they have progressed in their careers:



**Eddie Hemsley**

Manager

Choosing the world of recruitment & Stanton House.



**Danielle Strasburger**

Consultant

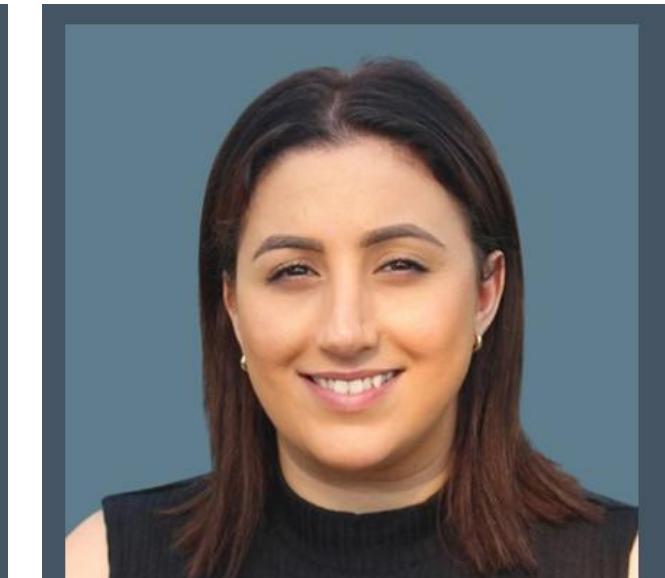
Nine years of support and growth at Stanton House.



**Minesh Patel**

Principal Consultant

From Consultant to Cybersecurity Product & Engineering Leader



**Elle Zoma**

Principal Consultant

From operational support to the front line.

[Read Eddie's Story Here](#)

[Read Danielle's Story Here](#)

[Read Minesh's Story Here](#)

[Read Elle's Story Here](#)



Exceptional careers, genuine people

# glassdoor

*"The training and support is absolutely amazing .*

*I have been here three months and I have already learnt so much, been given responsibility which I am guided through and have met the best people.*

*I have been made to feel valued from day one and that hasn't changed."*

*"Stanton House stands out for its approach to culture and people.*

*Having worked at a number of different firms in the sector I haven't come across any organisation that really lives by their values."*

*"Stanton House is extremely values-driven, both internally and client-facing. Great culture, not just in terms of flexibility and care....it is also a very inclusive and open place to work.*

*A recruitment company with a social conscience (finally). It feels good to work for a company with integrity."*

*"Before I joined Stanton House, I had a negative perception of the recruitment industry. Mostly due to companies I had previously spoken to where I could tell that they were just treating me as a commodity and not a human.*

*Interviewing with Stanton House completely changed that perception.*

*Even from initial conversations, I could tell that it was a company that genuinely cares and put its customers and staff first."*



Recommend  
to a  
friend

*"Energetic yet supportive culture. It feels like a really safe place where you can be yourself and push yourself outside of your comfort zone.*

*A fun environment - lots of socials and incentives throughout the year which aren't all just alcohol related!*

*Senior management team is extremely approachable, genuinely invested in the development of all people and willing to take feedback on board - Flexible approach to working is so good - people are encouraged to have autonomy with their work pattern and the company has recently launched a work from anywhere scheme"*

5.0 ★ ★ ★ ★ ★



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## FORGE AN EXCEPTIONAL CAREER WITH HIGH-PERFORMING PEOPLE

