



CASE STUDY:

Auth0

JULIA BRAME
RECRUITING LEAD

COMPANY PROFILE

FOUNDED	2013
MARKET	IDENTITY & ACCESS MANAGEMENT
HEADCOUNT	900
FUNDING LEVEL	SERIES F
WEBSITE	auth0.com

BUSINESS RELATIONSHIP

Auth0 is the first identity management platform for application builders, and the only identity solution needed for custom built applications.

Strive partnered with Auth0 during a key part of their journey, pre-acquisition.

There was a huge need for Go-To-Market hiring in EMEA and needed a reliable partner who could react quickly to the surge in demand.



Auth0

PROJECT OVERVIEW

- Enterprise Account Executive x 2
- Mid Market Account Executive x 2
- Solutions Engineers x 5
- Business Development Representatives x 5
- Business Development Team Manager x 1
- Sales Enablement Manager x 1

THE OUTCOME:

100%

Fill Rate

1.2 : 1

CV to Interview Ratio

4 : 1

CV to Placement Ratio

5
WEEKS

Average Time to Hire



CLIENT FEEDBACK.

Strive and I have partnered on a number of business critical hard to fill roles over the last year and they have been great!

I think most people reading this will understand that roles in Germany are exceptionally tricky but Strive took the time to understand the business, understand the requirements and were successful in supporting Auth0 fill these roles.

Strive understand what a true business partnership is and always go above and beyond when it comes to open communication with both myself and the hiring managers (never keeping me out of the loop).

JULIA BRAME, INTERNATIONAL RECRUITING LEAD

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