

Introduction to Strive

Strive Sales build go-to-market teams for VC-backed tech companies - all over the world.

Working with the likes of Sequoia, Dawn Capital, Battery Ventures, HV Capital, HG Capital and Visionaries club, to name a few, Strive has helped scale their portfolio of B2B SaaS companies, placing key hires within the go-to-market function.

ROLES WE WORK



LEADERSHIP



INDIVIDUAL
CONTRIBUTORS



PRE SALES

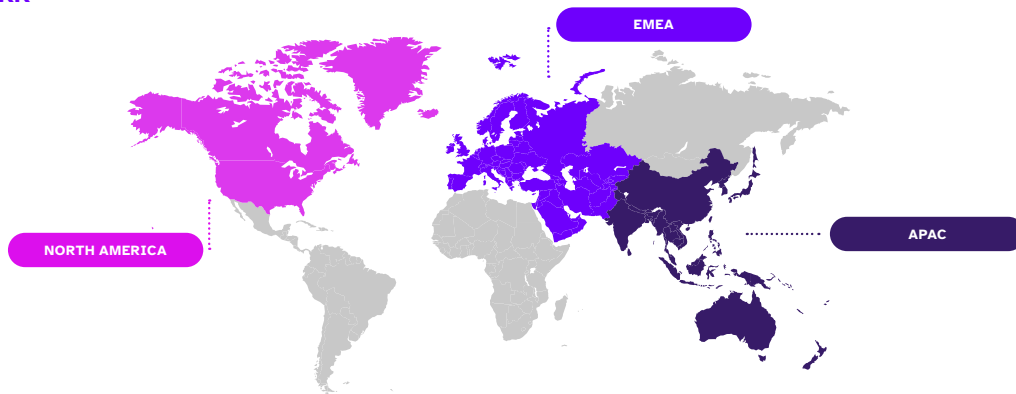


DEMAND
GENERATION

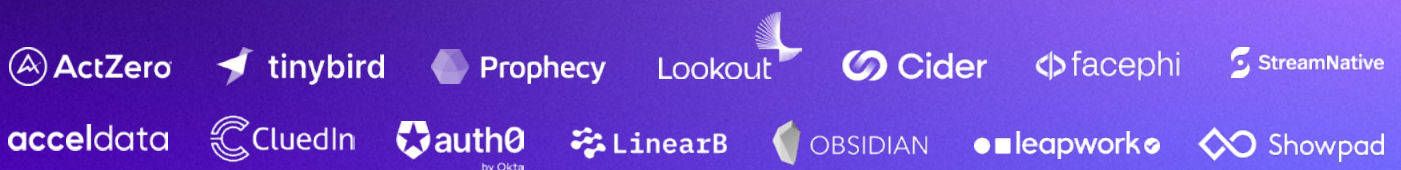


SALES
OPERATIONS

WHERE WE WORK



WHO WE HAVE SCALED



“ The team at Strive were introduced by our VC partner, Dawn Capital, to help us build out our EMEA go-to-market team. Right from the off set, the team were pro-active and had a very thorough approach to understanding our company value proposition and culture. They were able tell the CluedIn story in a way that really engaged, and prepared the candidates well for our interview process. Their ability to deliver in a timely manner was vital for us. They were able identify and engage with a niche talent pool within the data space, which enabled us to be very selective with the individuals we hired. Over and above their candidate quality, something I found invaluable was their detailed market reports, this gave us a greater understanding of the talent pool and an in-depth insight into how we were perceived in the marketplace. I would have no reservations about recommending the team at Strive if you are looking to build your go-to-market teams.”

JEPPE GRUE, CHIEF OPERATING OFFICER, CLUEDIN

Book a Call

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