



CASE STUDY:

UiPath

IAN MCGREGOR
VP OF SALES

COMPANY PROFILE

FOUNDED	2005
MARKET	RPA
HEADCOUNT	3000
FUNDING LEVEL	SERIES F
WEBSITE	uipath.com

BUSINESS RELATIONSHIP

At the time we engaged with UiPath, they had just closed Series C and were looking to scale their UK&I team quickly.

Given they had no Talent Acquisition teams in the EMEA region, they were facing challenges filling these particular roles.



PROJECT OVERVIEW

- Sales Director x 2
- Sales Manager x 5



CLIENT FEEDBACK.

Strive have placed a number of good sales people in my team.

They are good listeners, understands the needs, then offer good quality candidates.

Strive have proven themselves to be very good recruiters, fulfilling many of the open roles we had at UiPath.

IAN MCGREGOR, VP OF SALES

THE OUTCOME:

100%

Fill Rate

1.2 : 1

CV to Interview Ratio

5 : 1

CV to Placement Ratio

4
WEEKS

Average Time to Hire

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