



Antal International Network

HN TALENT RECRUITMENT

Recruitment expertise in the following sectors

Automotive | Luxury products and services | Yachting



Companies in the automotive, yachting, luxury and industrial sectors ...



Examples of projects



ANTAL INTERNATIONAL

International luxury group

Recruitment of the Managing Director of a business unit



Company profile

Location: Paris
Activity: Luxury
Number of employees: 12,800 worldwide
Length of assignment: 6 weeks
TURNOVER: €5,202M



Issues

Recruiting the future CEO of one of the Group's Business Units in a tight market environment
Limited number of potential candidates
Identify this type of profile which is not present in traditional CV libraries
Trilingual profile (including English and German)
Position based in Paris with frequent travel in France and Germany



Candidate profile

BAC+ 6
Minimum experience 10 years in the luxury
Having already held this position
Trilingual English and German



Exclusive mission

Help with writing the advert
Broadcast on the Antal International website, social networks and the usual job-seeking outlets in France and abroad
Direct approach
Profiles in the Antal CV library identified in less than a week
Shortlist selection
Presentation to the company
Personality test and scoring
Assistance with signing the employment contract
Securing the candidate



Independent automotive distribution group

Recruitment of a manager for 5 dealerships
in Paris and the Paris region



Company profile

Location: Paris and surrounding area
Business: Multi-brand import and distribution in France
Number of employees: +750
Length of assignment: 6 weeks
SALES: € 290,000,000



Issues

Reorganise the Management Board by structuring the holding companies and recruiting a director for 5 concessions in Paris and the Paris region.



Candidate profile

BAC +5
At least 5 years' experience in the automotive network
Candidates who have already managed around 100 people



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Subsidiary of a major French automotive group

Recruitment of 4 sales managers for France



Company profile

Location: Rennes and Nancy

Activity: Marketing and promotion of after-sales products

Number of employees: + 480 in France

Length of assignment: 10 weeks

SALES: €76,000,000



Issues

Strengthening the management side of the company in the field by recruiting 4 sales managers for France



Candidate profile

BAC+5

Fluent English

Extensive managerial experience

Profiles from other professional activities accepted



Exclusive mission

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Direct approach

Shortlist selection

Presentation to the company

Scoring candidates

Assistance with signing the employment contract



European distributor of spare parts and miscellaneous components

Recruitment of 6 BtoB sales representatives



Company profile

Location: France (77)

Business: Sale of various automotive spare parts and components

Number of employees: 2800 worldwide

Length of assignment: 8 weeks

SALES: €400,000,000



Issues

Strengthen the company's BtoB sales teams in the field by recruiting 6 sales representatives for France



Candidate profile

BAC+2

Experienced BtoB salesperson, automatically from the relevant sector and with at least 3 years' experience in the same field



Exclusive mission

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Direct approach

Shortlist selection

Presentation to the company

Scoring candidates

Assistance with signing the employment contract



International car and truck manufacturer

Recruitment of a European Sales Director



Company profile

Location: Germany
Business: car and truck manufacturer
Number of employees: 26,000 worldwide
Length of assignment: 4 weeks
TURNOVER: €9M



Issues

With the current Director of European Sales having been promoted to other horizons, the arrival of the new Director strengthens the international team.



Candidate profile

BAC+4
Bilingual German
Candidates with completely similar experience in the same field
Ability to identify key future customers across Europe



Exclusive mission

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Direct approach
Shortlist selection
Presentation to the company
Scoring candidates
Assistance with signing the employment contract



French SME, exclusive importer of coaches

Recruitment of a technical director



Company profile

Location: France (Vendée)
Business: exclusive importer of several makes of coach for France
Number of employees: 55
Length of assignment: 8 weeks
TURNOVER: €20M



Issues

Reorganisation of the various departments, which had previously been split up, into a single department bringing together all the company's vital forces at a single point.
Recruitment of a technical director



Candidate profile

A candidate with total versatility in terms of technical, managerial and commercial skills
Ability to negotiate with both factories and distributors
Able to manage technical services



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Your contact at Antal International



Hervé Nabet

Your key contact for all your recruitment needs

- **Founder of HN TALENT RECRUITMENT**
Antal International Network Limited franchise

Former company director in the automotive and luxury goods sectors

- he puts his experience at the service of companies in the automotive, luxury goods and services and yachting sectors, who are looking for someone specialised in their sector.

Thanks to its expertise and excellent knowledge of the challenges and constraints facing luxury and automotive companies

- it is an outstanding talent recruiter, listening to its clients and candidates.

Based in Cannes, it draws on Antal International's vast network of highly qualified professionals, present on 5 continents.

- he brings his expertise in management, leadership and business administration to professionals in his chosen sectors.

Persuasive and in love with his job, he finds the best candidates.

- and always places itself at the service of the success of the relationship between the talent recruited and their future company.

It is committed to offering a high level of service

- with both clients and candidates, actively listening to all parties during the recruitment process.



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References that speak for themselves



Austria - Belgium - Bulgaria - China - Croatia - Cyprus - Czech Republic - Egypt - France
Germany - Ghana - Greece - Hungary - India - Italy - Ivory Coast - Kazakhstan
Kingdom of Saudi Arabia - Kuwait - Luxembourg - Malta - Mexico - Morocco - Netherlands
Pakistan - Panama - Philippines - Poland - Portugal - Romania - Russia - South Africa - Spain
Switzerland - Turkey - United Arab Emirates - United Kingdom



Contact us today!



Hervé NABET

Mobile: + 33 6 09 52 49 01

Office: + 33 4 93 68 94 51

Email : hnabet@antal.com



HN TALENT RECRUITMENT
Antal International Network Limited Franchise

2 Avenue Edith Joseph
06220 Golfe-Juan
FRANCE

- Website: <https://www.antal.com/recruitment/europe-france-cannes-amj>

Services, advice and support for companies - Human resources management - SARL with capital of €7,500 - RCS Antibes 488 394 974 - NAF/APE: 7022Z



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