



# Sample **interview** questions

*Quantum's Guide to commonly asked interview questions*

explore what's **possible**

# Practice questions

## Commonly asked interview questions

Use these to roll-play with a friend (or in the mirror!) before the big day.

### 1. General & Opening Questions

These almost always appear early in an interview.

- Can you tell me about yourself?
- What attracted you to this role and to our organization?
- What do you know about our company?
- Why are you looking for a new opportunity right now?
- Walk me through your résumé.

### 2. Experience & Skills

Used to validate capability and relevance.

- What experience do you have that makes you a good fit for this role?
- Can you describe a typical day in your current (or most recent) role?
- What accomplishments are you most proud of?
- Which skills do you most want to use or develop in your next role?
- How do you stay current in your field?

### 3. Behavioural Questions

These are often framed using *"Tell me about a time when..."*

- Tell me about a time you faced a significant challenge at work and how you handled it.
- Describe a situation where you had to meet a tight deadline.
- Tell me about a time you had to deal with a difficult colleague or stakeholder.
- Give an example of a mistake you made and what you learned from it.
- Describe a situation where you had to adapt to change.

## Practice questions (cont'd)

Keep going!

### 4. Problem-Solving & Decision-Making

Interviewers use these to assess judgment and thinking style..

- Tell me about a complex problem you had to solve.
- How do you prioritize when you have multiple competing deadlines?
- What steps do you take when you're faced with something you've never done before?

### 5. Teamwork & Communication

Especially important for client-facing or cross-functional roles.

- How would your colleagues describe your working style?
- Tell me about a time you worked on a team with different personalities.
- How do you handle feedback—positive or constructive?
- Describe a situation where you had to influence or persuade someone.

### 6. Strengths, Weaknesses & Self-Awareness

Almost guaranteed, in one form or another.

- What are your greatest strengths?
- What is an area you're actively working to improve?
- What motivates you at work?
- What type of work environment helps you perform at your best?

### 7. Career Goals & Fit

Used to assess alignment and retention risk.

- Where do you see yourself in three to five years?
- What are you looking for in your next manager?
- Why should we hire you?

### 8. Practical & Logistics Questions

Often appear near the end.

- What are your salary expectations?
- What is your availability to start?
- Are you open to remote, hybrid, or onsite work?
- Are you currently interviewing elsewhere?

# Questions for the interviewer

## It's your turn to flip the script!

There comes a point in every interview when you'll be asked if you have any questions. Here are a few that demonstrate interest and professionalism.

- How would you define success in this role?
- What do the most successful people in your team have in common?
- What are objectives you would like to see accomplished in this job?
- Why is this position open?
- What would you like done differently by the next person who fills the role?
- How are work objectives and deadlines set?
- How will I be evaluated in this position?
- How would you describe the team culture?
- What are the biggest challenges facing the team right now?
- What are the next steps in the process?