



Trust Fundraiser

Candidate Pack

December 2025

INTERNATIONAL
MISSION TO
JEWISH PEOPLE



charisma
CHARITY RECRUITMENT



CONTENTS

Section one - Introduction

- Welcome from Joseph Steinberg, CEO

Section two - About us

- History
- Funding
- Organisation chart

Section three - Job description

- Overview
- Specific requirement
- Key responsibilities

Section four - Person specification

- Essential skills and experience
- Desirable skills and experience

Section five - How to apply

- How to apply



1

Introduction



From Joseph Steinberg, CEO

Thank you for your interest in the Trust Fundraiser role at International Mission to Jewish People (IMJP). This job description and person specification will give you a clear picture of the role and the kind of person we're seeking to join our team. You can also find out more about our ministry and vision by visiting our website, www.imjp.org.

It has been my privilege to serve as CEO of IMJP for the past eleven years, and I remain deeply thankful for all that God continues to do through this mission. Since 2014, IMJP has grown significantly, not only in income and expenditure, but in the reach, depth, and impact of our work. As we look ahead, we are entering a new season of opportunity and responsibility, with a growing need to strengthen and sustain our fundraising activity.

At the heart of IMJP is a clear and enduring calling: to share the Good News of Jesus the Messiah with Jewish people. This mission, established over 180 years ago, is as urgent today as it has ever been. Across Israel, the diaspora, and beyond, we continue to see opportunities to engage, serve, and proclaim the gospel, and we are grateful for the faithful supporters who make this possible.

We are acutely aware that the events of October 7, 2023, and the ongoing conflict in the Middle East have brought profound challenges and sensitivities for Jewish mission. In the midst of this complexity, we remain convinced that the gospel offers the only lasting hope for reconciliation and peace. It is vital that our work continues with wisdom, compassion, and faithfulness.



The Trust Fundraiser role is an important part of enabling this mission to flourish. We are therefore seeking someone who can bring skill, care, and creativity to developing strong funding applications, stewarding relationships well, and clearly communicating the impact of our work.

This role will suit someone who enjoys producing high-quality written work, managing a varied portfolio of funding opportunities, and working collaboratively within a small, committed team. Above all, we are looking for a committed Christian whose faith shapes their work, and who shares our desire to see Jewish people encounter Jesus as Messiah.

If this role resonates with your skills, experience, and sense of calling, we would be delighted to hear from you. Thank you for taking the time to consider joining IMJP, and please do pray for us as we seek God's leading in this appointment.

2

About us



Sharing about Jesus across the world

For almost 200 years, in response to God's calling, International Mission to Jewish People has been taking the Good News of Jesus to the Jewish people.

We do this because we believe that this Good News is for everyone.

In the same way, we believe that the Church is for everyone and that there is nothing but good that might come from seeing a universal Church enriched by the faith and discipleship of Jewish believers.

History

International Mission to Jewish People has been at the cutting edge of cross-cultural mission since the mid-nineteenth century and was formed by people with a vision and passion for the salvation of the Jewish people. Originally the British Society for the Propagation of the Gospel among the Jews (BJS), the Society was founded at an inaugural meeting in Regent Square, London on 7 November 1842 and was supported by British evangelical leaders such as Robert Murray M'Cheyne and the great Baptist preacher Charles Haddon Spurgeon.

The Holocaust brought the work of Jewish mission in Europe to a grinding halt but through the heroic efforts of the Society's director Rev I E Davidson, over a hundred Jewish children were air-lifted from certain death in Nazi-occupied Europe. A significant number of those children became believers and of those who came to faith, a high proportion went into Christian ministry.

As the work of the BJS expanded, in 1965 the mission became the International Society for the Evangelization of the Jews (IJS) and eleven years later joined with the Barbican Mission to the Jews, founded in 1879, to become Christian Witness to Israel.

Nearly 200 years after it came into existence, International Mission to Jewish People is still at the cutting edge of cross-cultural, multi-cultural, international and interdenominational mission to the Jewish people, sharing the Good News that the Messiah promised through the ancient Jewish prophets has come, and his name is Jesus. IMJP is on the threshold of yet more exciting change as we seek to respond to the challenge and commission taken up by our founders to proclaim Jesus as Messiah and Lord to Jewish people today.

2

About us



Funding

We are a faith mission and, as such, depend on God to provide for our needs. Nevertheless, IMJP seeks to raise funds by making its work known through public meetings, Christian events, as well as print and e-media.

Members of staff do a lot of the work on the ground by presenting the mission work of IMJP at churches and Christian fellowships, and through the IMJP's publications.

Current and historical financial and associated information can be found in the Trustees' Annual Report & Accounts, available on the Charity Commission website.

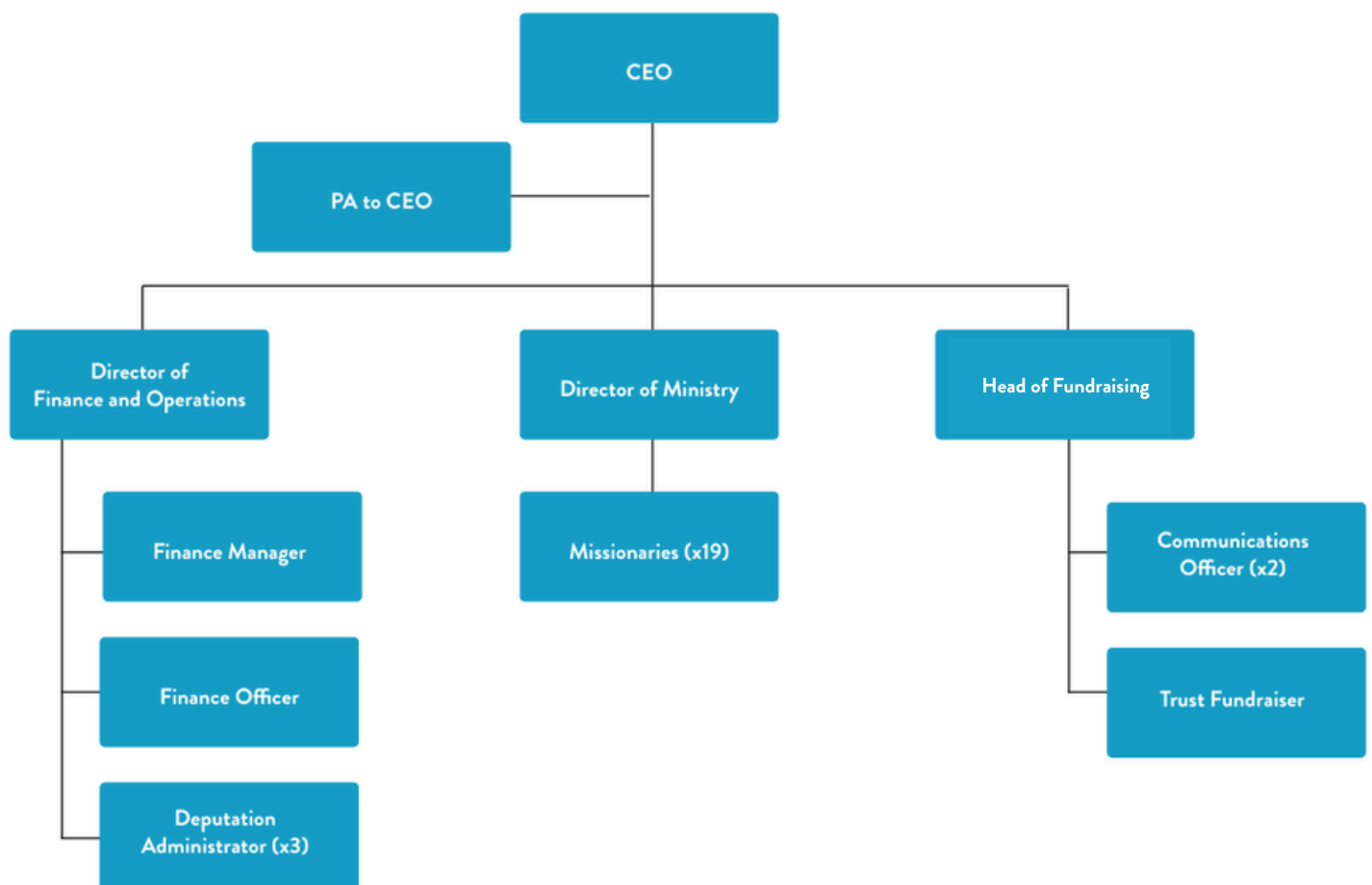


2

About us



Organisation chart 2025



3

Job description



Job Title: Trust Fundraiser
Reports To: Head of Fundraising
Location: Remote or Hybrid considered (office in Eynsham, Oxfordshire)
Salary: £35-£40,000 FTE depending on experience
Contract: Permanent, open to part or full-time, flexibility offered to suit the right candidate

Overview

This is a key role within IMJP's fundraising team, focused on securing vital income from trusts and foundations in the UK and internationally. The Trust Fundraiser will research, develop, and submit compelling funding applications, build strong relationships with grant-making bodies, and steward funders through effective reporting and communication.

This is a hands-on role, ideal for someone who enjoys crafting high-quality proposals, managing a varied pipeline of opportunities, and working collaboratively across teams to bring IMJP's mission and impact to life.

Specific Requirement

This post is subject to an Occupational Requirement that the postholder is a practising Christian, per part 1 of Schedule 9 of the Equality Act 2010. He/she will be expected to participate and on occasion, to lead staff devotions.

Key Responsibilities

Trusts and foundations fundraising

The Trust Fundraiser will:

- Research and identify suitable trusts and foundations aligned with IMJP's mission and funding priorities, in the UK and internationally
- Develop and maintain a strong pipeline of trust funding opportunities
- Write high-quality, tailored funding applications that clearly articulate need, impact, and outcomes
- Work closely with colleagues across IMJP to gather information, budgets, and case studies to support applications
- Ensure all applications meet funder guidelines, deadlines, and compliance requirements

3

Job description



Relationship management and stewardship

- Build and maintain positive relationships with trust and foundation funders
- Ensure timely and appropriate acknowledgement of all grants received
- Produce clear, accurate, and engaging funder reports in line with grant conditions and deadlines
- Act as a professional and credible ambassador for IMJP in all funder communications

Planning, monitoring, and reporting

- Maintain accurate records of applications, grants, and reporting requirements using IMJP's systems
- Monitor progress against agreed income targets and provide regular updates to the Head of Fundraising
- Support the effective monitoring of restricted funds to ensure compliance and avoid double funding
- Contribute to the development of trust fundraising plans and priorities

Collaboration and wider contribution

- Work closely with the Head of Fundraising and wider team to support IMJP's overall fundraising strategy
- Contribute ideas and insight to help strengthen funding propositions and future opportunities
- Participate in team meetings, planning sessions, and organisational activities as required
- Take a flexible, collaborative approach within a small and committed team



4

Person spec



Person Specification

We are seeking a servant-hearted Christian who shares our passion for seeing Jewish people encounter Jesus as Messiah. The ideal candidate will combine thoughtful planning with hands-on delivery, bringing experience of trust and foundation fundraising and a commitment to building strong, well-stewarded funding relationships.

Essential skills and experience

- At least one year's experience in trusts and foundations fundraising
- A proven ability to write successful, high-quality funding applications
- Strong written communication skills, with the ability to present complex information clearly and persuasively
- Experience of researching trust and foundation funding opportunities
- Ability to manage multiple applications and deadlines with excellent attention to detail
- Good organisational and planning skills, with the ability to work independently
- Confident using Microsoft Word, Excel, and Outlook

Desirable skills and experience

- Experience of working in a Christian charity or mission organisation
- Knowledge of UK trust and foundation funding landscape
- Experience of working with donor databases or CRM systems
- Ability to understand and work with project budgets
- Experience of international or cross-cultural funding contexts

Personal Attributes

- A committed Christian who aligns with IMJP's mission and values
- Proactive, self-motivated, and solutions-focused
- A strong team player who enjoys collaborating with others
- Professional, reliable, and able to build trust quickly
- Comfortable working in a small organisation with broad responsibilities

5

How to apply



To find out more about this role, and how to apply, please contact Charisma who will be handling all applications for this role on behalf of IMJP.

Closing date for applications: 13 January 2026

Charisma can be reached at the following:

Contact person: Adam Stacey
Email: info@charismarecruitment.co.uk
Phone: 01962 813 300

Your application should be submitted through the [Charisma website](#) and include your CV and supporting statement explaining clearly your suitability for this particular role.

This post is subject to an Occupational Requirement that the postholder is a practising Christian, per part 1 of Schedule 9 of the Equality Act 2010. During the vetting interview, you will be invited to share your personal Christian journey and involvement in church.

For shortlisted candidates the selection process will include two stages, each involving a panel interview with senior IMJP colleagues who will prayerfully assess and seek to discern the selection of the right candidate.

First stage interviews with IMJP (online): w/c 19 January 2026
Second stage interviews (in-person): w/c 2 February 2026



INTERNATIONAL
MISSION TO
JEWISH PEOPLE



charisma
CHARITY RECRUITMENT